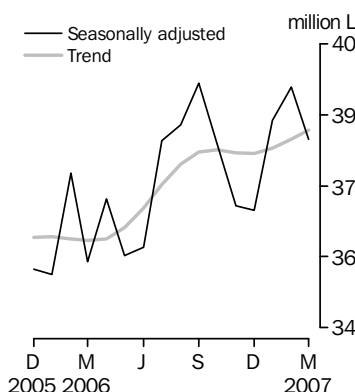


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) WED 9 MAY 2007

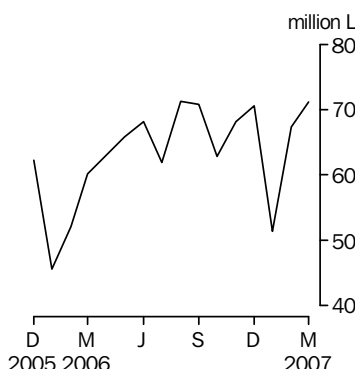
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Mar 2007 '000 L	Feb 2007 to Mar 2007 % change	Mar 2006 to Mar 2007 % change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	38 174	0.5	6.5
White table wine sales	18 262	0.3	2.6
Red and rosé table wine sales	14 094	1.0	12.0

SEASONALLY ADJUSTED

Australian produced wine			
Domestic wine sales	37 986	-2.8	7.3
White table wine sales	18 140	-5.3	2.5
Red and rosé table wine sales	13 799	-2.4	12.5

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine increased 0.5% in March 2007.
- The trend estimate for domestic sales of white table wine increased by 0.3% in March 2007. The trend for red and rosé table wine increased 1.0% on February 2007.
- The trend estimate for other wine increased by 0.3% on February 2007.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 38.0 million litres in March 2007, a decrease of 2.8% on February 2007.
- The seasonally adjusted estimate for white table wine decreased 5.3% on February 2007, while red and rosé table wine decreased by 2.4%.
- The seasonally adjusted estimate for other wine increased 4.3% in March 2007.

ORIGINAL ESTIMATES

- In original terms, 36.7 million litres of Australian produced wine were sold domestically by winemakers in March 2007, an increase of 12.3% on February 2007 and 2.8% on March 2006.
- Exports of Australian produced wine in March 2007 increased 5.7% on February 2007 to 71.2 million litres. Australia exported 792.6 million litres with a value of \$2.8 billion in the twelve months ending March 2007, an increase of 12.5% in volume and 3.3% in value over the corresponding period to March 2006.

NOTES

FORTHCOMING ISSUES

ISSUE

RELEASE DATE

April 2007	6 June 2007
May 2007	5 July 2007
June 2007	7 August 2007
July 2007	5 September 2007
August 2007	4 October 2007
September 2007	7 November 2007

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CHANGES IN THIS ISSUE

There are no changes in this issue.

DATA NOTES

There are no data notes in this issue.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

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ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Brian Pink
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales increased 0.3% in March 2007. This was the second month of increase, after five months of decline. The trend estimate for red and rosé wine sales increased 1.0% on February 2007, the eleventh consecutive monthly increase.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

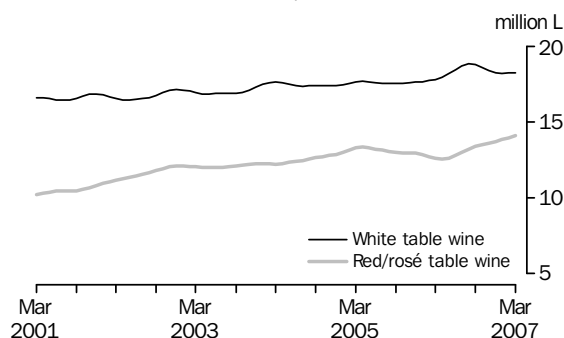


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 0.9% on February 2007. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 1.6% in March 2007, the twelfth consecutive month of increase.

TABLE WINE, Glass container less than 2 litres: Trend

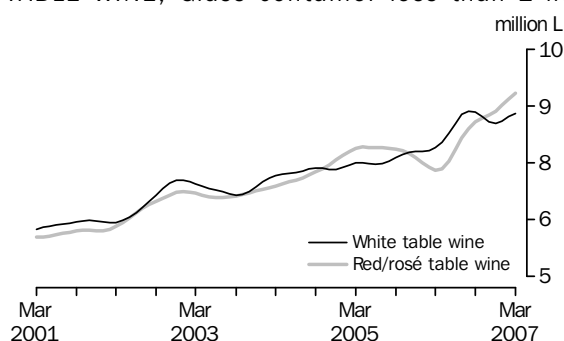
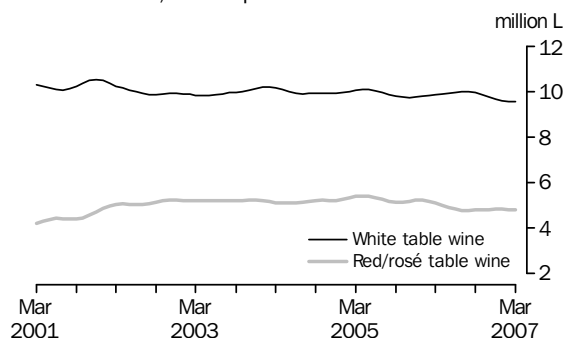


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs increased 0.1% in March 2007. This was the first month of increase after six consecutive months of decline. In contrast, the trend estimate for red and rosé wine sales in soft packs decreased 0.1% for March 2007. This is the second consecutive month of decrease.

TABLE WINE, Soft pack containers: Trend

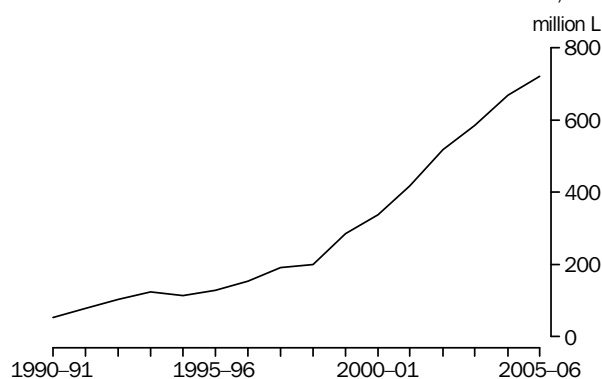


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in the quantity of exports of Australian produced wine over the last fifteen years. In 1990-91, 54.2 million litres of wine were exported. Exports grew rapidly to over 100 million litres in 1992-93 and between 1998-99 and 1999-2000 grew 41.8% to reach 284.9 million litres. Over the next three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports increased 12.7% in 2003-04 to 584.3 million litres and then rose 14.6% in 2004-05 to 669.7 million litres. Wine exports continued to rise in 2005-06, reaching 722.0 million litres, a 7.8% increase on 2004-05.

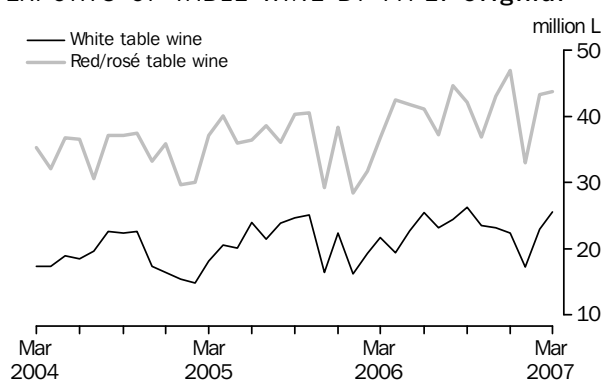
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 71.2 million litres of Australian produced wine were exported in March 2007, an increase of 5.7% on February 2007 and an increase of 18.4% on March 2006. In February 2007, 25.6 million litres of Australian produced white table wine were exported, an increase of 11.5% on February 2007 and 18.1% on March 2006. Australian producers exported 43.7 million litres of red and rosé table wine in March 2007, an increase of 1.0% on February 2007 and 18.7% on March 2006.

EXPORTS OF TABLE WINE BY TYPE: **Original**

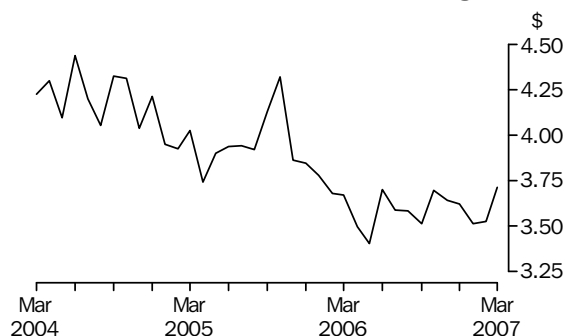


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 71.2 million litres of wine valued at \$264.3m were exported in March 2007, an increase of 5.7% in quantity and 11.3% in value on February 2007. The average value of Australian wine exported in March 2007 was \$3.71 per litre, up from \$3.67 per litre in March 2006, and up from \$3.53 per litre in February 2007.

UNIT VALUE OF WINE EXPORTS: **Original**



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

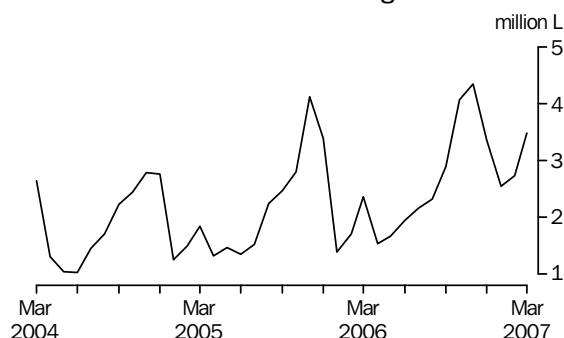
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For March, the value reported by the ABS was \$264.3m, while the AWBC value was \$247.8m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 3.5 million litres of wine, valued at \$28.2 million were imported in March 2007, an increase of 27.5% in quantity and 20.4% in value on February 2007. The average value of wine imports cleared for home consumption in March 2007 was \$8.10 per litre, down from \$8.57 per litre in March 2006.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the March quarter 2007 shows that wine available for consumption in Australia increased 8.8% on the same quarter in 2006. Domestic sales of Australian wine increased 5.7%, and wine imports increased 60.0%. Total disposals of Australian produced wine increased by 43.7% on the same quarter in 2006 with exports increasing by 65.1%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i>	<i>Wine imports cleared for home consumption (B)</i>	<i>Wine available for consumption (A + B)</i>	<i>Exports of Australian produced wine (C)</i>	<i>Total disposals of Australian produced wine (A + C)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	r432 372	r32 758	r465 130	721 771	r1 154 143
March Quarter 2006	r88 763	r5 468	r94 231	157 894	r246 657
March Quarter 2007	93 814	8 751	102 565	260 713	354 527

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	r92 951	r118 220	r212 558	r91 821	r61 116	r154 237	r366 796	65 575	r432 372
2006									
March	r8 091	r10 760	r19 041	r6 691	r4 971	r11 762	r30 803	4 903	r35 706
April	r7 602	r9 594	r17 251	r6 835	r4 950	r12 144	r29 396	4 952	r34 348
May	r7 349	r10 594	r18 082	r7 904	r5 329	r13 458	r31 540	4 637	r36 177
June	r6 734	r9 180	r16 036	r8 269	r4 645	r12 969	r29 005	4 513	r33 518
July	8 209	9 421	17 740	9 602	5 888	15 680	33 420	4 670	38 089
August	8 301	11 004	19 358	9 958	6 273	16 768	36 126	5 117	41 243
September	10 096	9 846	20 141	9 696	4 916	14 714	34 855	6 639	41 494
October	9 656	9 815	19 765	9 416	4 803	14 395	34 160	7 380	41 540
November	9 927	11 199	21 315	9 758	5 696	15 735	37 050	8 138	45 188
December	10 085	10 168	20 651	8 596	4 237	13 020	33 671	8 096	41 767
2007									
January	5 976	6 850	13 036	5 070	2 679	7 943	20 979	3 446	24 425
February	7 829	9 938	17 845	6 746	4 001	10 879	28 724	3 954	32 678
March	8 510	9 976	18 566	8 337	4 352	12 802	31 368	5 344	36 711
SEASONALLY ADJUSTED									
2006									
March	7 906	9 628	17 690	7 090	5 013	12 267	29 957	5 440	35 397
April	8 246	9 949	18 244	7 651	4 884	12 729	30 973	5 756	36 729
May	7 926	9 865	17 940	7 166	4 932	12 542	30 482	5 048	35 530
June	8 000	9 881	17 989	7 714	4 626	12 408	30 397	5 300	35 697
July	8 546	9 691	18 408	9 148	4 987	14 330	32 738	5 210	37 948
August	8 484	10 701	19 259	8 780	4 951	13 966	33 225	5 065	38 290
September	9 906	9 766	19 898	8 591	4 537	13 243	33 141	6 024	39 165
October	8 563	9 685	18 577	8 544	4 562	13 296	31 873	6 011	37 884
November	7 316	9 699	17 214	8 282	5 274	13 808	31 022	5 549	36 571
December	7 871	10 204	18 300	7 813	4 746	12 758	31 058	5 418	36 476
2007									
January	8 927	8 726	17 901	9 671	4 666	14 705	32 606	5 784	38 390
February	8 912	10 166	19 160	8 867	5 051	14 135	33 295	5 798	39 093
March	8 638	9 431	18 140	9 006	4 599	13 799	31 939	6 047	37 986
TREND									
2006									
March	7 831	9 845	17 798	7 334	5 108	12 582	30 380	5 454	35 834
April	7 945	9 875	17 936	7 374	5 023	12 549	30 485	5 388	35 873
May	8 141	9 920	18 175	7 533	4 922	12 613	30 788	5 319	36 107
June	8 371	9 953	18 446	7 790	4 832	12 783	31 229	5 303	36 532
July	8 556	9 991	18 690	8 043	4 785	12 989	31 679	5 354	37 033
August	8 637	9 998	18 810	8 252	4 774	13 193	32 003	5 452	37 455
September	8 610	9 957	18 776	8 399	4 791	13 374	32 150	5 563	37 713
October	8 512	9 869	18 612	8 483	4 807	13 496	32 108	5 653	37 761
November	8 406	9 767	18 405	8 548	4 822	13 597	32 002	5 702	37 704
December	8 360	9 674	18 249	8 635	4 829	13 704	31 953	5 726	37 679
2007									
January	8 407	9 609	18 200	8 763	4 827	13 839	32 039	5 755	37 794
February	8 510	9 556	18 216	8 893	4 815	13 960	32 176	5 801	37 977
March	8 585	9 569	18 262	9 033	4 808	14 094	32 356	5 818	38 174

r revised

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total	Total table wine	Total other wine	Total wine
Period	%	%	%	%	%	%	%	%	%
ORIGINAL									
2003-04	3.1	1.7	3.1	3.9	—	3.0	3.1	7.5	3.7
2004-05	6.2	-1.8	0.7	10.0	0.4	5.7	2.8	4.7	3.1
2005-06	3.9	-0.5	1.5	0.7	-3.0	-0.8	0.5	0.4	0.5
2006									
March	17.7	8.4	12.4	14.1	10.9	12.7	12.5	30.8	14.7
April	-6.0	-10.8	-9.4	2.2	-0.4	3.2	-4.6	1.0	-3.8
May	-3.3	10.4	4.8	15.6	7.7	10.8	7.3	-6.4	5.3
June	-8.4	-13.3	-11.3	4.6	-12.8	-3.6	-8.0	-2.7	-7.3
July	21.9	2.6	10.6	16.1	26.8	20.9	15.2	3.5	13.6
August	1.1	16.8	9.1	3.7	6.5	6.9	8.1	9.6	8.3
September	21.6	-10.5	4.0	-2.6	-21.6	-12.2	-3.5	29.7	0.6
October	-4.4	-0.3	-1.9	-2.9	-2.3	-2.2	-2.0	11.2	0.1
November	2.8	14.1	7.8	3.6	18.6	9.3	8.5	10.3	8.8
December	1.6	-9.2	-3.1	-11.9	-25.6	-17.3	-9.1	-0.5	-7.6
2007									
January	-40.7	-32.6	-36.9	-41.0	-36.8	-39.0	-37.7	-57.4	-41.5
February	31.0	45.1	36.9	33.1	49.3	37.0	36.9	14.7	33.8
March	8.7	0.4	4.0	23.6	8.8	17.7	9.2	35.2	12.3
SEASONALLY ADJUSTED									
2006									
March	1.0	-5.7	-2.7	-8.0	-12.0	-9.4	-5.6	-1.9	-5.0
April	4.3	3.3	3.1	7.9	-2.6	3.8	3.4	5.8	3.8
May	-3.9	-0.8	-1.7	-6.3	1.0	-1.5	-1.6	-12.3	-3.3
June	0.9	0.2	0.3	7.6	-6.2	-1.1	-0.3	5.0	0.5
July	6.8	-1.9	2.3	18.6	7.8	15.5	7.7	-1.7	6.3
August	-0.7	10.4	4.6	-4.0	-0.7	-2.5	1.5	-2.8	0.9
September	16.8	-8.7	3.3	-2.1	-8.3	-5.2	-0.3	18.9	2.3
October	-13.6	-0.8	-6.6	-0.6	0.5	0.4	-3.8	-0.2	-3.3
November	-14.6	0.1	-7.3	-3.1	15.6	3.9	-2.7	-7.7	-3.5
December	7.6	5.2	6.3	-5.7	-10.0	-7.6	0.1	-2.4	-0.3
2007									
January	13.4	-14.5	-2.2	23.8	-1.7	15.3	5.0	6.8	5.2
February	-0.2	16.5	7.0	-8.3	8.2	-3.9	2.1	0.2	1.8
March	-3.1	-7.2	-5.3	1.6	-8.9	-2.4	-4.1	4.3	-2.8
TREND									
2006									
March	0.8	0.3	0.5	-0.8	-1.4	-0.9	-0.1	-0.3	-0.1
April	1.5	0.3	0.8	0.5	-1.7	-0.3	0.3	-1.2	0.1
May	2.5	0.5	1.3	2.2	-2.0	0.5	1.0	-1.3	0.7
June	2.8	0.3	1.5	3.4	-1.8	1.3	1.4	-0.3	1.2
July	2.2	0.4	1.3	3.2	-1.0	1.6	1.4	0.9	1.4
August	0.9	0.1	0.6	2.6	-0.2	1.6	1.0	1.8	1.1
September	-0.3	-0.4	-0.2	1.8	0.3	1.4	0.5	2.0	0.7
October	-1.1	-0.9	-0.9	1.0	0.3	0.9	-0.1	1.6	0.1
November	-1.2	-1.0	-1.1	0.8	0.3	0.7	-0.3	0.9	-0.2
December	-0.5	-0.9	-0.8	1.0	0.1	0.8	-0.2	0.4	-0.1
2007									
January	0.6	-0.7	-0.3	1.5	—	1.0	0.3	0.5	0.3
February	1.2	-0.5	0.1	1.5	-0.3	0.9	0.4	0.8	0.5
March	0.9	0.1	0.3	1.6	-0.1	1.0	0.6	0.3	0.5

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation (a)	Sparkling bulk fermentation (a)	Carbonated	Other wine products (b)	Vermouth	Brandy (c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2005-06	r366 796	18 510	23 128	16 659	4 248	2 833	197	535
2006								
March	r30 803	1 286	1 783	1 297	308	214	16	34
April	r29 396	1 557	1 624	1 244	304	207	16	38
May	r31 540	1 690	1 421	987	309	211	18	43
June	r29 005	1 671	1 157	1 148	273	248	16	35
July	33 420	1 752	1 353	996	290	264	15	58
August	36 126	1 749	1 642	1 107	336	271	12	42
September	34 855	1 544	2 513	1 928	384	254	17	31
October	34 160	1 222	3 178	2 336	413	220	11	64
November	37 050	1 565	3 140	2 617	466	333	17	54
December	33 671	1 410	3 171	2 777	402	312	25	44
2007								
January	20 979	964	1 121	799	305	246	11	53
February	28 724	1 143	1 273	1 075	283	168	12	26
March	31 368	1 301	1 717	1 741	371	199	15	31

r revised

(a) Spritzig table wines are included with table wine.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

(c) Quantities on which excise duty was paid.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004-05	1 879	3 932	368	8 931	4 825	19 934
2005-06	1 751	3 785	366	8 279	4 325	18 510
2006						
March	109	236	27	634	279	1 286
April	123	286	22	786	340	1 557
May	168	312	34	799	378	1 690
June	139	344	39	716	431	1 671
July	165	314	35	821	417	1 752
August	143	373	43	803	388	1 749
September	np	319	np	637	382	1 544
October	90	223	36	592	282	1 222
November	161	347	48	636	373	1 565
December	152	336	46	576	300	1 410
2007						
January	133	181	23	421	206	964
February	107	193	23	526	294	1 143
March	142	236	27	616	281	1 301

np not available for publication but included in totals where applicable,
unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, madiera, tokay and white port.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

	WINE TYPE						
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	258 794	445 319	704 113	2 587	14 338	733	721 771
2006							
January	16 268	28 391	44 659	196	683	98	45 637
February	19 306	31 695	51 001	257	828	40	52 127
March	21 711	36 826	58 537	185	1 314	95	60 131
April	19 368	42 435	61 803	346	906	47	63 102
May	22 755	41 772	64 526	375	842	73	65 817
June	25 497	41 170	66 667	171	1 198	80	68 116
July	23 205	37 270	60 475	205	1 224	55	61 959
August	24 446	44 677	69 122	312	1 778	58	71 271
September	26 283	42 136	68 419	451	1 892	71	70 833
October	23 516	36 951	60 467	202	2 091	75	62 834
November	23 219	43 092	66 310	238	1 586	78	68 213
December	22 346	46 984	69 331	238	950	39	70 558
2007							
January	17 278	33 021	50 298	126	908	20	51 352
February	22 993	43 302	66 295	210	812	30	67 347
March	25 639	43 721	69 360	205	1 507	131	71 203
VALUE(c) (\$'000)							
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	862 756	1 791 760	2 654 516	15 229	81 138	4 366	2 755 249
2006							
January	56 651	111 085	167 736	758	3 680	382	172 556
February	59 698	125 506	185 203	1 304	5 054	161	191 723
March	68 817	142 298	211 116	1 370	7 519	738	220 742
April	63 541	149 593	213 134	1 803	5 331	341	220 610
May	68 720	148 421	217 141	1 160	5 470	342	224 113
June	80 289	163 679	243 968	995	6 627	447	252 036
July	75 120	138 834	213 955	1 112	6 960	280	222 307
August	77 468	166 777	244 245	1 421	9 415	365	255 446
September	75 888	160 499	236 387	1 581	10 690	294	248 952
October	65 232	153 350	218 581	1 540	12 002	224	232 347
November	69 843	168 249	238 092	1 721	8 314	430	248 557
December	68 489	179 931	248 421	1 168	5 615	203	255 407
2007							
January	51 128	123 383	174 511	845	5 020	130	180 506
February	67 988	163 565	231 552	1 152	4 603	185	237 492
March	74 709	179 758	254 467	1 223	8 137	492	264 320

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
.....				
2003-04	11	323	540	10 425
2004-05	18	913	519	9 054
2005-06	38	2 037	r568	r10 178
2006				
January	3	61	43	710
February	2	380	30	387
March	2	136	45	517
April	1	144	26	384
May	3	135	34	696
June	2	182	31	487
July	1	154	33	548
August	—	—	34	733
September	2	7	39	725
October	—	4	41	953
November	2	19	51	1 018
December	—	1	55	r1 320
2007				
January	—	—	32	690
February	—	1	23	616
March	1	10	32	470

— nil or rounded to zero (including null cells)

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(a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.

(b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

	WINE TYPE						TOTAL WINE	
	<i>White table</i>	<i>Red/rosé table(b)</i>	<i>Total table</i>	<i>Fortified</i>	<i>Sparkling</i>	<i>Other</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	8 871	13 446	22 317	5	898	—	23 220	93 975
United States of America	6 484	11 071	17 556	65	59	8	17 688	71 108
Canada	1 230	2 447	3 678	53	37	—	3 768	20 340
Germany, Federal Republic of	889	2 370	3 259	48	1	—	3 309	4 950
New Zealand	2 004	1 423	3 427	17	211	43	3 698	11 158
Netherlands	2 246	2 387	4 632	1	9	—	4 642	10 375
Denmark	444	1 854	2 299	—	6	—	2 304	4 980
Belgium	1 065	1 429	2 494	2	26	—	2 522	4 316
China (excluding Taiwan Province)	70	1 721	1 791	—	32	17	1 840	4 168
Ireland	459	526	985	—	20	—	1 006	5 189
Sweden	301	461	762	—	25	5	792	4 140
Japan	216	515	731	—	32	—	763	3 956
France	319	703	1 022	—	1	24	1 047	1 980
Singapore	123	400	523	3	24	1	550	4 418
Hong Kong	71	323	394	1	4	1	399	2 758
Norway	78	444	521	—	15	—	536	2 078
Finland	133	368	501	1	21	24	547	2 212
United Arab Emirates	77	122	199	1	21	—	221	1 069
Malaysia	43	183	225	1	3	8	237	1 803
Taiwan (Province of China)	15	182	196	2	2	—	200	1 076
Total other countries(e)	501	1 347	1 849	6	60	—	1 915	8 271
Total all countries	25 639	43 721	69 360	205	1 507	131	71 203	264 320
IMPORTS (f)								
New Zealand	1 584	293	1 877	—	54	1	1 932	15 643
Italy	100	129	229	—	307	1	537	2 790
France	81	107	188	1	224	—	412	7 614
Portugal	1	1	1	1	—	20	22	137
Spain	8	32	40	3	23	—	66	393
Chile	5	34	39	—	1	15	54	193
Germany, Federal Republic of	35	285	320	—	1	12	334	931
South Africa	38	12	50	—	—	—	50	122
Total other countries(e)	28	25	54	1	2	14	71	372
Total All Countries	1 880	918	2 798	6	612	63	3 479	28 196

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	368 011
2005-06	28 563	393 895	10 819	27 655	253 851	6 987	721 771	387 913
2006								
January	1 126	25 267	599	875	17 399	371	45 637	24 843
February	2 874	31 678	1 063	1 755	14 112	644	52 127	31 203
March	3 010	35 634	937	1 538	17 480	1 532	60 131	35 012
April	2 489	32 931	777	4 898	21 414	592	63 102	32 554
May	1 813	32 405	848	6 029	24 056	667	65 817	32 003
June	2 160	33 749	858	1 958	28 522	868	68 116	33 495
July	2 676	36 092	728	3 501	17 802	1 160	61 959	35 190
August	3 154	40 211	3 104	3 415	20 914	473	71 271	39 683
September	4 307	35 714	1 283	2 578	26 270	681	70 833	34 793
October	3 340	34 481	1 089	2 299	20 952	673	62 834	33 631
November	4 190	31 691	1 094	4 180	26 430	628	68 213	31 281
December	2 757	27 601	1 359	1 255	32 927	659	70 558	26 843
2007								
January	1 163	27 838	870	3 507	17 457	517	51 352	27 445
February	3 294	36 194	990	5 116	21 065	688	67 347	35 738
March	3 800	40 626	1 177	3 523	21 471	606	71 203	39 803
VALUE (d) (\$'000)								
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2004-05	104 390	1 316 533	74 717	93 667	1 106 231	19 611	2 715 149	1 287 727
2005-06	104 745	1 328 880	76 232	109 242	1 109 856	26 294	2 755 249	1 301 499
2006								
January	4 157	83 584	4 393	4 885	73 701	1 837	172 556	81 499
February	7 615	104 626	6 091	7 503	63 302	2 586	191 723	102 786
March	8 404	121 401	8 046	9 268	71 242	2 381	220 742	118 914
April	6 987	101 173	5 551	10 825	93 664	2 410	220 610	99 525
May	7 416	99 915	7 271	12 285	94 980	2 247	224 113	97 768
June	7 860	115 950	6 507	8 811	109 839	3 069	252 036	114 589
July	7 678	126 354	5 285	9 058	70 626	3 306	222 307	123 173
August	9 944	135 102	7 063	12 926	88 042	2 369	255 446	132 789
September	12 078	122 025	5 884	11 990	94 671	2 305	248 952	118 816
October	11 249	113 165	6 121	10 802	88 281	2 729	232 347	109 677
November	12 428	107 237	7 076	13 997	105 526	2 292	248 557	105 442
December	8 079	86 418	9 434	15 394	133 622	2 461	255 407	83 193
2007								
January	4 625	90 925	6 696	10 664	65 442	2 154	180 506	89 174
February	9 277	117 401	6 917	11 210	90 197	2 490	237 492	115 732
March	11 613	136 656	8 078	13 647	91 519	2 806	264 320	133 424

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

<i>Period</i>	<i>New Zealand</i>	<i>Italy</i>	<i>France</i>	<i>Portugal</i>	<i>Spain</i>	<i>Chile</i>	<i>Germany, Federal Republic of</i>	<i>South Africa</i>	<i>Total other countries</i>	<i>Total All Countries</i>
2003-04	5 629	4 672	3 064	621	564	249	354	132	3 453	18 737
2004-05	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
2005-06	13 228	5 450	4 563	894	796	476	411	299	1 049	27 165
2006										
January	454	289	402	106	36	17	37	9	46	1 395
February	693	333	306	115	114	9	26	47	64	1 707
March	1 279	376	411	46	48	46	33	56	72	2 366
April	783	288	213	87	36	22	19	5	82	1 535
May	819	276	304	32	74	13	52	9	91	1 670
June	835	336	468	69	39	80	20	22	81	1 949
July	1 121	396	427	34	69	2	42	12	62	2 164
August	1 118	444	441	27	84	50	52	10	99	2 326
September	1 455	518	452	73	145	49	80	57	64	2 894
October	2 143	626	742	45	67	125	134	93	89	4 065
November	2 007	884	835	67	113	52	48	83	253	4 343
December	1 831	469	556	38	86	97	41	38	197	3 353
2007										
January	1 375	390	391	31	73	38	52	108	86	2 544
February	1 446	263	271	30	80	54	15	60	509	2 728
March	1 932	537	412	22	66	54	334	50	71	3 479

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

	WINE TYPE						
Period	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	Total wine
QUANTITY ('000 L)							
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	12 996	6 601	19 597	133	5 924	1 511	27 165
2006							
January	486	407	893	18	322	162	1 395
February	808	490	1 299	2	325	82	1 707
March	1 421	552	1 973	21	300	72	2 366
April	860	375	1 235	5	214	81	1 535
May	899	421	1 320	4	288	58	1 670
June	973	506	1 480	4	419	46	1 949
July	1 176	384	1 560	11	503	90	2 164
August	1 349	418	1 767	13	475	71	2 326
September	1 588	591	2 179	12	625	78	2 894
October	2 406	766	3 171	7	768	118	4 065
November	2 088	869	2 957	4	1 265	118	4 343
December	1 871	492	2 363	17	695	278	3 353
2007							
January	1 432	417	1 849	8	492	195	2 544
February	1 410	489	1 899	4	494	331	2 728
March	1 880	918	2 798	6	612	63	3 479
VALUE (c) (\$'000)							
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	105 647	39 580	145 227	1 107	80 716	7 136	234 186
2006							
January	4 703	2 292	6 996	129	6 236	729	14 089
February	7 660	2 564	10 224	21	4 318	327	14 891
March	12 208	3 146	15 354	87	4 553	290	20 284
April	7 174	2 804	9 978	42	4 347	345	14 711
May	7 696	3 023	10 719	56	4 751	262	15 788
June	7 412	3 511	10 923	33	6 079	194	17 229
July	9 930	3 351	13 281	88	4 504	384	18 257
August	11 003	4 214	15 217	192	6 902	398	22 709
September	14 269	4 328	18 597	93	7 702	386	26 779
October	19 005	4 733	23 738	52	12 379	465	36 635
November	17 752	5 082	22 835	43	15 713	503	39 094
December	14 266	3 502	17 768	181	r8 896	891	27 736
2007							
January	r10 767	2 937	r13 704	70	6 961	883	r21 618
February	12 329	3 232	15 561	45	6 776	1 042	23 424
March	15 310	4 919	20 229	89	7 538	339	28 196

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(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, madiera, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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